

# The Cable Piano Company's \$100,000 Stock is Selling Rapidly

## Big Discounts Bring Scores of Buyers to This Great Sale

101 Best Songs,  
10c

For Home, School and Meeting, containing all of the famous patriotic songs and the finest collection of old favorites ever published—words and music complete. 10c a copy.

### Player Pianos

A discount of 10 per cent. will be given on the Conover, Cable and Kingsbury Inner-Players, regular prices of which range from \$650 to \$1,000, and 20 per cent. discount is allowed on the Schubert and Euphonia Player Pianos, prices of which are \$500, \$550, \$575 and \$600. Long time terms are granted on these prices. A further discount of 10 per cent. is given for cash and short time settlements.

We offer some special bargains in Used Player Pianos, quoting, among many others, a \$700 Cecilian for \$315; a \$650 Kingsbury Inner-Player for \$409.50, etc., etc.

### Mason & Hamlin

No discounts or cut of price is ever made on this Piano. However, we have several used Mason & Hamlin Pianos which we offer at this sale.

1 \$1,800.00 Concert Grand M. & H. Piano.

Used only in concert work. In fine condition. Transfer Sale price, long time, \$1000

1 \$700.00 Upright M. & H. Piano

Used only a short time. Now in good condition. Transfer Sale price, long time, \$560. Transfer Sale, CASH or short time price, \$504

1 \$800.00 Baby Grand M. & H. Piano.

Used only a short time. Good condition. Ebony case. Style A. Transfer Sale price, long time, \$640. Transfer Sale, CASH or short time price, \$576

1 \$700.00 Style G.M. & H. Piano.

Dark mahogany case. Used only a short time. Practically new. Transfer Sale price, long time, \$630. Transfer Sale, CASH or short time price, \$567

20%, 30%, 40%, 50%, 60% And Long Time Payments 10% For Cash and Short Time Settlement

### THE TAGS TELL THE STORY

When you come to this sale you'll find price tags on every Piano, Piano Player and other pieces of merchandise, giving the regular price, the discount allowed, the long term sale price and the cash and short time prices and then marked it plainly on each instrument. This sale is the talk of the town, and you will remember it with pleasure for a lifetime if you are prompt to take advantage of one of these wonderful Piano Bargains we have prepared. Come early. Buy now. Deliver when you say so—Christmas or any other time.

### GREAT REDUCTION IN REGULAR STOCK OF NEW PIANOS

1 Carload New \$350 Cambridge Pianos  
40 per cent. off regular price.

Transfer Sale, long time, \$210.00.  
Transfer Sale, CASH or short time, \$189.00

30 New \$250.00 DeKoven Pianos  
20 per cent. off regular price.

Transfer Sale, long time, \$200.00.  
Transfer Sale, CASH or short time, \$180.00

50 New \$350.00 Schubert Pianos  
20 per cent. off regular price.

Transfer Sale, long time, \$280.00.  
Transfer Sale, CASH or short time, \$252.00

40 NEW \$300.00 EVERARD PIANOS—LESS THAN HALF PRICE

Double veneered mahogany case. Genuine ivory keys. Best nickel pedals. Standard action. Full metal frame. Beautiful tone. Excellent lasting qualities. A Piano that will give great satisfaction. This Piano is a bargain at the regular price, and a positive money-saver at the price quoted for this sale.

Transfer Sale, long time, \$180.00.  
Transfer Sale, CASH or short time, \$144.00

20 New \$275.00 Cabinet Grand Pianos  
30 per cent. off regular price.

Transfer Sale, long time, \$192.50.  
Transfer Sale, CASH or short time, \$163.63

50 The New Scale Kingsbury Pianos  
Regular Price \$350.00 and \$375.00.  
20 per cent. off regular price.

Transfer Sale, long time, \$280.00 and \$300.00.  
Transfer Sale, CASH or short time, \$252 and \$270

20 New \$250.00 Upright Pianos  
30 per cent. off regular price.

Transfer Sale, long time, \$175.00.  
Transfer Sale, CASH or short time, \$157.50

50 New \$275.00 Wellington Pianos  
20 per cent. off regular price.

Transfer Sale, long time, \$220.00.  
Transfer Sale, CASH or short time, \$198.00

A few \$300.00 Wellington Pianos at equal reductions.

2 Exquisite Cable Baby Grand Pianos  
Regular Price \$650.00. Mahogany Art Case.

Transfer Sale, long time, \$455.00.  
Transfer Sale, CASH or short time, \$409.50

25 New Cable Pianos  
Regular Price \$400.00 and \$450.00.

Transfer Sale, liberal terms, \$320.00 and \$360.00.  
Transfer Sale, CASH or short time, \$288 and \$324

20 New Conover Pianos.  
Sold Everywhere at the Same Standard Prices.

According to Size and Style.  
Regular prices. \$450.00 to \$575.00  
Long time price \$405.00 to \$517.50

Cash Prices \$364.50 to \$465.75

### HERE ARE A FEW OF THE MANY BARGAINS IN USED PIANOS

\$300.00 Wellington Upright—Slightly used and in very good condition. 40 per cent. long time price, \$180.00 CASH or short time price, \$162.00

\$350.00 Kingsbury Upright—Used, but now in good shape. Last many years. 50 per cent. long time price, \$175.00. CASH or short time price, \$157.50

\$400.00 Chase Bros. Upright—Used, but in good condition and a bargain. 50 per cent. long time price, \$200.00. CASH or short time price, \$180.00

\$400.00 Cable Upright—Used, but in most excellent condition. 50 per cent. long time price, \$200.00. CASH or short time price, \$180.00

\$250.00 DeKoven Upright—Our own make; slightly used, but good value. 30 per cent. long time price, \$175.00. CASH or short time price, \$157.50

\$250.00 Wellington Upright—Used, but in good condition, and is good for years. 50 per cent. long time price, \$125.00. CASH or short time price, \$112.50

\$450.00 Cable Upright—Used. A good Piano and in excellent condition. 50 per cent. long time price, \$225.00. CASH or short time price, \$202.50

\$300.00 Waters & Son Upright—Used, but a reliable Piano and in good condition. 60 per cent. long time price, \$120.00. CASH or short time price, \$108.00

\$250.00 DeKoven Upright—Used, but good for many years, good condition. 40 per cent. long time price, \$150.00. CASH or short time price, \$135.00

\$400.00 Schubert Upright—Used, but now in fine condition. Real bargain. 50 per cent. long time price, \$200.00. CASH or short time price, \$180.00

\$400.00 Davies & Son Upright—Used. A good Piano in very good condition—last for years. 60 per cent. long time price, \$160.00. CASH or short time price, \$144.00

\$250.00 DeKoven Upright—Used. Now in good shape. In every respect a bargain. 30 per cent. long time price, \$175.00. CASH or short time price, \$157.50

\$250.00 DeKoven Upright—Slightly used. Nearly new. A fine bargain. Come quick. 20 per cent. long time price, \$200.00. CASH or short time price, \$180.00

\$275.00 Kingsbury Upright—Used. Our factory department reports this Piano in fine condition. A bargain. 50 per cent. long time price, \$137.50. CASH or short time price, \$123.75

\$300.00 Wellington Upright—Used. Now in very good order. A bargain. 40 per cent. long time price, \$180.00. CASH or short time price, \$162.00

\$250.00 DeKoven Upright—Used, but good for many years, good condition. 40 per cent. long time price, \$150.00. CASH or short time price, \$135.00

\$400.00 Schubert Upright—Used, but now in fine condition. Real bargain. 50 per cent. long time price, \$200.00. CASH or short time price, \$180.00

\$400.00 Davies & Son Upright—Used. A good Piano in very good condition—last for years. 60 per cent. long time price, \$160.00. CASH or short time price, \$144.00

\$250.00 DeKoven Upright—Used. Now in good shape. In every respect a bargain. 30 per cent. long time price, \$175.00. CASH or short time price, \$157.50

\$500.00 Emerson Upright—Used, but a cracker-jack bargain. A big Piano value. 70 per cent. long time price, \$150.00. CASH or short time price, \$135.00

\$400.00 Cable Upright—A fine Piano. Used, but in excellent condition. 40 per cent. long time price, \$240.00. CASH or short time price, \$216.00

\$275.00 Kohler & Campbell Upright—Used, but in good condition. A good bargain. 50 per cent. long time price, \$137.50. CASH or short time price, \$123.75

\$350.00 Cable & Son Upright—Used, but good for long and satisfactory service. 60 per cent. long time price, \$140.00. CASH or short time price, \$126.00

\$600.00 Art Conover Upright—Not catalogued; special; used, but in good condition. 50 per cent. long time price, \$300.00. CASH or short time price, \$270.00

\$350.00 Cable Upright—Used, but in fine order. An excellent Piano. Bargain. 40 per cent. long time price, \$210.00. CASH or short time price, \$189.00

\$850.00 Conover Grand Piano—Figured mahogany case. Only slightly used. Good as ever. 30 per cent. long time price, \$595.00. CASH or short time price, \$535.50

\$350.00 Kingsbury Upright—Nearly new. Mahogany case. Used, but in excellent order. 30 per cent. long time price, \$248.00. CASH or short time price, \$220.50

\$500.00 Special Steiff Upright—Used, but in good shape. Last many years. 50 per cent. long time price, \$250.00. CASH or short time price, \$225.00

\$250.00 Wooster Upright—Very slightly used. Almost good as new. 30 per cent. long time price, \$175.00. CASH or short time price, \$157.50

\$375.00 Kingsbury Upright—Figured Burl walnut case. Largest size. No better bargain offered. 40 per cent. long time price, \$225.00. CASH or short time price, \$202.50

\$300.00 Wellington Upright—Antique oak case. A beauty. Used. In good condition. 40 per cent. long time price, \$180.00. CASH or short time price, \$162.00

\$850.00 Conover Grand Piano—Ebony case. Used for several years, but good condition and a big bargain. 50 per cent. long time price, \$425.00. CASH or short time price, \$382.50

\$400.00 Chase Bros. Upright—Used. Now in good order. Good for many years' service. 60 per cent. long time price, \$160.00. CASH or short time price, \$144.00

The tags tell the price of everything. You could send your little daughter to this sale and she would be as certain to have the right price quoted as you would yourself. One price to everybody, and that marked plainly on the tag. Everything must go, and quick-selling prices have been reduced to the last possible notch. Pianos will be shipped to any point in Virginia and North Carolina subject to approval of buyer.

SUCCESSORS  
CABLE PIANO COMPANY.

# The Corley Company

213 E. BROAD ST.,  
RICHMOND, - VIRGINIA.

### HAZEN NO LONGER HEAD OF SCHOOLS

Retires From Superintendency in Chesterfield—Trustee Temporary Appointee.

### RADFORD SCHOOL BOARD HERE

Defers Selection of Design for Normal—More Meetings for Farmers.

After four years of service, under protest, Professor Charles M. Hazen, of Bon Air, yesterday succeeded in inducing Superintendent of Public Instruction J. D. Eggleston, Jr., to accept his resignation as division superintendent of the public schools of Chesterfield county. W. B. Strother, of Chester, a trustee, was made acting superintendent, pending a meeting of the State Board of Education, when a new man will be elected.

Dr. Hazen has many activities, one of which is his position as instructor in the Medical College of Virginia. He accepted the position unwillingly, and has never been able to give it the amount of time and attention which he desired.

The Department of Public Instruction warmly commends his record, regarding his labor as superintendent as most satisfactory, in spite of the fact that his time has been partly occupied with other affairs.

### RADFORD BOARD MEETS

Selection of Designs for Normal Postponed to December 11.

No actual business of importance was transacted at a meeting of the board of directors of the Normal and Industrial School for Women at Radford, at a meeting held yesterday at the Capitol. It had been the expectation that plans would be ready so that the board might select a design, but through some hitch this could not be done. The board then adjourned to meet again on December 11.

The board is not authorized to con-

Children Cry  
FOR FLETCHER'S  
CASTORIA

### WORLD OF LABOR IS INSURGENT

From Peking to Washington Tremor of Unrest Is Felt.

### MIDDLE CLASSES ACTIVE

Federation Delegates at Atlanta Hear Present Conditions Described.

Atlanta, Ga., November 14.—Vice-President James D. Duncan held the center of the stage to-day at the convention of the American Federation of Labor, when he read the report of the executive council, setting forth a resume of work done by the body since the last convention. He also held the interest of the gathering with a picturesque description of his trip to Europe last August as the federation's representative at the International Trades Convention in Budapest, Hungary. The convention gave Mr. Duncan a rising vote of thanks for his presentation of labor conditions abroad.

Mr. Duncan declared that the tendency in Europe was to move westward, as it has been in America—Austrian, Balkan and Slavic races going toward Germany, thence to Great Britain, where they remain unless they get enough money to take them to the United States.

"Right now a craving for better conditions and for freedom is permeating all movements of middle classes and lower society," said Mr. Duncan.

"It may be labeled international insurgency against aristocracy, governmental and judicial tyranny. The cry for relief from tyranny and the demand for just definition and administration of laws has the dynasty of China on the brink of oblivion and from there to the capital of our own country the human tremor is felt."

For the next few days the committee work will engage the attention of the delegates. President Samuel Gompers this afternoon invited them to offer any resolutions that they had, and in a few minutes the hopper was swamped.

These resolutions range from proposed amendments to the federation's constitution to suggestions for international peace. An oyster roast at the

local "near-beer" brewery to-morrow afternoon and an old-fashioned Georgia barbecue on Thursday afternoon are the entertainment features of the week arranged by the Atlanta Federation of Trades.

Rochester, N. Y., and Seattle have entered the field with Richmond for the 1912 convention.

Settled Out of Court.

After the evidence had been partly heard in the suit of Patrick Callahan against Nellie R. Johnson yesterday in the Law and Equity Court, a compromise was effected between the parties, and it was announced that the case had been settled out of court. Judge Ernest H. Wells is holding court for Judge Ingram, who is confined to his home by illness.

### News of South Richmond

South Richmond Bureau.  
The Times-Dispatch.  
1029 Hull Street.  
Phone Madison 175.

Plans recently formulated for the League for Swansboro are slowly maturing, and a definite date for the initial meeting will be announced as soon as the hall can be secured. The movement, while not exactly new, has gained added impetus by the efforts of J. C. Blake, who has talked the matter over with probably half of the voters of the immediate neighborhood of Swansboro, and has gained the support of all approached on the subject.

The primary object of the league will be the promotion of all meritorious measures which will add to the comfort and welfare of Swansboro. The promoters wish it to be distinctly understood that the question of incorporation or annexation are secondary matters and will not receive their consideration until more pressing subjects are disposed of.

Swansboro, as it now stands, is totally without fire protection, has only

one policeman, no place of detention for prisoners, has only four electric lights, bad streets and worse sidewalks, no sewerage system and a very poor source of water supply. In fact, there are no modern conveniences offered in the town, notwithstanding the population is near 3,000 and the tax rate is almost as great as in the city of Richmond.

Think He Was Drowned.

Reports of the disappearance of a negro and the finding of a hat interred in the town, led to the belief that Wallace Jones, colored, about twenty-five years of age, residing at 16 West Sixth Street, has fallen in the canal and lost his life. The negro for several years has been partially blind and was rapidly becoming totally blind. That he was last seen about 9:30 o'clock Monday night in a drunken condition near the foot of Hull Street has led to the belief that Wallace Jones, colored, about twenty-five years of age, residing at 16 West Sixth Street, has fallen in the canal and lost his life. The negro for several years has been partially blind and was rapidly becoming totally blind. That he was last seen about 9:30 o'clock Monday night in a drunken condition near the foot of Hull Street has led to the belief that Wallace Jones, colored, about twenty-five years of age, residing at 16 West Sixth Street, has fallen in the canal and lost his life.

Property Transfers.

By a deed of lease recorded in the office of Clerk Walter DuVal of Hustings Court, Part 2, Williamson Tates and others have secured the building and grounds formerly used by the Lewis Shirt Factory and the Manchester Basket Works for a period of five years. The building, according to the lease, will be used as a warehouse and manufacturing plant. The property is 122x165 feet, situated on Decatur Street, between Twenty-first and Twenty-second Streets. A large brick building is on the lot. An annual rental of \$1,200 will be paid.

For a consideration of \$395 Eliza Craver yesterday recorded a deed of bargain and sale to A. L. Ammons of a piece of property on Nineteenth, near

### Discusses Plans To-Night.

Final plans and the general objects of the Y. M. C. A. will be discussed at the meeting for boys to be held in the Powhatan School to-night at 7:45 o'clock. Secretary McKee, of the Central Y. M. C. A. and F. J. Orwig, who will have charge of the South-side branch, will be present and organized to join and who are working to enlist their friends in the movement will make their reports.

In Police Court.

In default of a fine of \$100, James Perry was sent to jail for six months by Justice Maurice in Police Court, Part 2, yesterday morning on a charge of selling liquor without a license. Perry was arrested by Captain Wright on Sunday. On his appearance in court Monday he asked for and was granted a continuance until Tuesday. He was represented by Attorneys J. N. Turner and Hiram Smith.

Robert Hicks, colored, charged with beating a board bill of \$8, paid the bill and costs and was dismissed.

Mothers' Club.

Another meeting of the Mothers' Club of the Bainbridge Street Schools will be held Thursday afternoon at 4 o'clock in the Powhatan School. Miss Cooke, a trained nurse, will give an instructive talk to the

mothers. All patrons of the school are urged to be present, as the aim of the club is to secure co-operation between the teachers and parents, with the welfare of the children as the ultimate view.

Funeral of Calvin Ratney.

The funeral of Calvin, the ten-year-old son of F. C. Ratney, was held from his father's home, about three miles from South Richmond, on the Hull Street Road, extended, at 3 o'clock yesterday afternoon. The burial was in the family burying ground.

The little boy met his death as a result of being run over by a wagon near his home Monday.

General News Notes.

For the benefit of the building fund the Sewing Circle of the Stockton Street Church will give an entertainment at the residence of Mrs. J. T. Haley, 1319 Bainbridge Street, Thursday night. A fine musical program has been arranged. No admission will be charged.

Another lodge meetings last night were Liberty Council, J. O. A. U. M., Stuart Lodge, No. 111, I. O. O. F., and the new lodge, Washington Tent, Knights of Maccabees of the World.

Henderson Lodge, No. 105, I. O. O. F., Davis Council, No. 27, J. O. U. A. M., and the Manchester Lodge and B. B. K. will hold regular meetings to-night.

Alexander E. Vest is in a critical condition at his home, 411 West Fourteenth Street, with a serious case of pneumonia.



## HOTEL GOTHAM

A Hotel of refined elegance, located in New York's social centre. Easily accessible to theatre and shopping districts.

Single rooms (shower bath) \$12.00 to \$13.00  
Single rooms with baths \$13.00 to \$15.00  
Double rooms with baths \$15.00 to \$18.00

Wetherbee & Wood

Fifth Ave. & Fifty-fifth St.  
NEW YORK CITY